Workday and SOCCCD Student System Collaboration Project
Custom SIS Satisfaction Level

• College accreditation survey of student satisfaction with MySite:
  – IVC: 90%
  – Saddleback: 96%

• District Services Survey
  – Faculty: 93%
  – Administrators: 100%
  – Managers: 91%
  – Staff: 86%
Custom SIS Pros and Cons

• Benefits
  – Designed for direct student use
  – Modern technology
  – Built to college specifications

• Drawbacks
  – No user community outside of SOCCCD
  – Limited end user configuration
  – Concerns regarding long term sustainability
Partnership Opportunity

• Workday is seeking partners to assist them in collaborating in the production of the Workday Student system.

• Other partners include Yale, Rochester, University of Texas, Southern New Hampshire, Broward CC, Tallahassee CC and others.
Why Workday Student?

• Combination of student-centered vision and cutting edge technology.
• Growing client base
  – Industry: Includes Netflix, Salesforce, Symantec and Yahoo.
• Configurable design empowers end users and lowers support costs.
• Fully integrated with HR and Fiscal systems – one unified interface.
• Lower cost.
• “Mobile First” design.
• Workday was selected as our HR/Fiscal vendor through a comprehensive RFP process.
• Fully embedded reporting and analytics.
• We can help shape the product as it is developed.
• Provides more stability and business continuity.
Three Options

1. Custom SIS
   – Continue our current path.

2. Workday Client
   – Purchase Workday Student when it is fully released in 2017.

3. Workday Strategic Influencer
   – Partner with Workday now as a Strategic Influencer.
Value of the Collaboration Partnership to SOCCCD

• After collaboration is completed in 2017 we will have the option to use the developed system.
• Costs would be $726,000/year for SOCCCD (standard price would be $1,518,000).
  • Currently our SIS maintenance budget is $1,500,000/year.

• We will get Big Data for Workday HR, Fiscal and Student at no cost – forever ($400,000/year value).

<table>
<thead>
<tr>
<th>Module</th>
<th>Standard Annual Cost</th>
<th>Our Annual Cost</th>
<th>Discount</th>
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<tbody>
<tr>
<td>Workday Student</td>
<td>$1,518,000</td>
<td>$726,000</td>
<td>$792,000</td>
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<tr>
<td>Big Data for Workday Student</td>
<td>$400,000</td>
<td>$0</td>
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<tr>
<td>Total Annual Discount:</td>
<td></td>
<td></td>
<td>$1,192,000</td>
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</table>

• Workday estimates that by participating as a strategic influencer partner over a 7 year period we would gain $8,344,000 worth of discounts compared to other institutions.
Projected 10 Year Cost Comparison of Three Options
Important!

• At this time we are *not* committing to implement Workday Student in 2017.

• In return for our collaboration partnership we will be given a price guarantee with a substantial discount.
Bottom Line

• Partnership will produce a long term sustainable strategic direction for all our systems.

• Very low risk.

• Significant basic aid savings that can be used for other purposes at the colleges.

• We will end up with a better system for our students, faculty and staff at a lower cost.